ASSOCIATION OF HOME APPLIANCE MANUFACTURERS
20 NORTH WACKER DRIVE • CHICAGO, ILLINOIS 60606
312-984-5800
GOVERNMENT RELATIONS: 1901 L STREET, N. W.
WASHINGTON, D. C. 20036; 202-466-3350

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HOME LAUNDRY
ESTIMATED DISTRIBUTOR SALES BY STATE
1986

STATE	Households by State - 1986* (In Thousands)	AUTOMATIC WASHERS	ELECTRIC DRYERS	GAS DRYERS
Alabama	1,464	100,300	63,200	2,900
Alaska	179	6,800	5,000	1,000
Arizona	1,209	91,000	60,900	9,200
Arkansas	886	52,200	33,400	3,900
California	9,842	586,600	218,800	233,700
Colorado	1,240	68,300	53,800	4,200
Connecticut	1,175	92,700	64,500	8,100
Delaware	232	17,700	13,200	1,200
Dist. of Columbia	251	10,600	7,800	1,200
Florida	4,636	373,600	264,100	8,900
Georgia	2,199	179,100	125,200	9,000
Hawaii	336	20,300	9,100	800
Idaho	356	17,100	13,900	300
Illinois	4,237	216,200	72,900	95,900
Indiana	2,026	114,800	70,600	23,800
Iowa	1,071	48,000	25,600	10,600
Kansas	935	51,400	32,200	6,000
Kentucky	1,355	73,200	49,900	4,800
Louisiana	1,567	92,400	50,600	15,300
Maine	439	28,300	21,600	600
Maryland	1,624	120,500	81,400	11,100
Massachusetts	2,173	150,800	95,500	24,900
Michigan	3,315	199,700	82,500	75,800
Minnesota	1,565	91,100	46,300	27,300
Mississippi	902	51,500	31,700	1,800

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Home Laundry Appliance Sales by Distributor - States
1986

STATE	Households by State - 1986* (In Thousands)	AUTOMATIC WASHERS	ELECTRIC DRYERS	GAS DRYERS
Missouri	1,916	111,000	69,700	16,800
Montana	304	13,800	10,900	300
Nebraska	605	33,000	23,000	2,900
Nevada	381	16,000	10,600	3,100
New Hampshire	379	27,400	20,700	2,400
New Jersey	2,776	196,600	76,000	73,800
New Mexico	523	28,200	19,000	3,000
New York	6,672	348,400	158,900	79,600
North Carolina	2,340	179,200	123,700	3,400
North Dakota	247	11,400	8,300	500
Ohio	3,998	259,500	169,700	35,300
Oklahoma	1,255	65,700	44,000	7,600
Oregon	1,058	57,800	44,700	1,100
Pennsylvania	4,411	275,900	156,000	51,000
Rhode Island	364	17,900	11,600	2,800
South Carolina	1,176	78,600	51,600	900
South Dakota	261	11,900	8,100	800
Tennessee	1,783	129,200	92,700	2,100
Texas	5,916	373,200	247,500	33,400
Utah	514	32,200	22,700	3,900
Vermont	200	11,200	7,900	900
Virginia	2,122	149,500	110,100	3,400
Washington	1,723	98,400	81,300	2,000
West Virginia	710	34,900	23,400	2,400
Wisconsin	1,767	96,100	55,600	21,300
Wyoming	182	5,900	4,700	200
TOTAL	**88,797**	**5,517,100**	**3,246,100**	**937,200**

*Source: Provisional Estimates for July 1, 1986. U. S. Department of Commerce, Bureau of the Census

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WASHINGTON, D. C. 20036; 202-466-3350

KITCHEN APPLIANCES
ESTIMATED DISTRIBUTOR SALES BY STATE
1986

STATE	Households by State - 1986* (In Thousands)	ELECTRIC RANGES		DISHWASHERS		TRASH COMPACTORS
		FREE STAND	BUILT-IN	PORTABLE	BUILT-IN	
Alabama	1,464	42,800	14,000	2,800	48,100	2,800
Alaska	179	3,000	500	100	5,000	500
Arizona	1,209	71,000	14,800	2,000	96,600	2,400
Arkansas	886	18,400	7,200	2,300	25,900	2,200
California	9,842	189,400	97,900	19,100	578,800	37,400
Colorado	1,240	50,500	6,700	3,000	63,400	2,700
Connecticut	1,175	66,200	8,000	5,700	64,300	4,400
Delaware	232	9,700	1,300	700	11,600	800
Dist. of Columbia	251	7,000	1,000	100	11,200	200
Florida	4,636	297,600	39,400	6,200	282,600	11,300
Georgia	2,199	90,300	33,000	3,200	123,200	5,400
Hawaii	336	9,500	3,900	5,100	7,100	200
Idaho	356	11,300	1,600	1,700	12,300	600
Illinois	4,237	51,100	11,500	12,500	111,200	4,900
Indiana	2,026	47,500	6,900	6,000	56,100	3,400
Iowa	1,071	19,500	2,100	3,900	20,600	900
Kansas	935	21,600	4,800	3,600	33,300	1,800
Kentucky	1,355	43,600	5,800	3,700	30,800	1,700
Louisiana	1,567	20,200	10,300	1,700	40,300	3,300
Maine	439	20,700	1,800	2,000	15,000	1,100
Maryland	1,624	66,500	7,800	3,300	93,100	3,000
Massachusetts	2,173	87,900	9,700	9,600	107,500	9,600
Michigan	3,315	86,200	12,100	16,300	93,600	3,600
Minnesota	1,565	49,300	5,600	5,700	61,900	2,100
Mississippi	902	19,400	8,000	1,200	22,100	1,300

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STATE	Households by State - 1986* (In Thousands)	ELECTRIC RANGES FREE STAND	ELECTRIC RANGES BUILT-IN	DISHWASHERS PORTABLE	DISHWASHERS BUILT-IN	TRASH COMPACTORS
Missouri	1,916	56,000	12,400	6,000	72,100	3,300
Montana	304	6,700	1,000	1,400	7,000	600
Nebraska	605	17,700	2,700	3,200	22,300	800
Nevada	381	11,300	2,600	300	21,100	800
New Hampshire	379	19,200	1,400	1,300	25,100	2,100
New Jersey	2,776	50,400	9,900	9,100	135,000	7,400
New Mexico	523	11,700	2,800	900	19,400	1,300
New York	6,672	114,400	19,400	21,100	205,100	7,900
North Carolina	2,340	130,100	30,800	2,900	105,800	4,000
North Dakota	247	6,100	600	600	6,000	300
Ohio	3,998	117,800	14,500	14,600	107,500	4,700
Oklahoma	1,255	18,200	9,200	3,200	38,200	2,500
Oregon	1,058	29,400	10,400	4,200	37,500	1,700
Pennsylvania	4,411	132,900	17,800	20,100	143,900	7,800
Rhode Island	364	8,000	900	800	10,600	1,100
South Carolina	1,176	42,500	13,800	1,200	40,100	1,800
South Dakota	261	5,500	400	1,100	4,800	200
Tennessee	1,783	94,600	19,100	4,900	81,300	4,500
Texas	5,916	159,700	58,200	7,700	293,500	18,100
Utah	514	24,300	4,200	2,000	27,700	1,500
Vermont	200	7,900	800	700	8,500	400
Virginia	2,122	93,100	19,100	3,400	103,300	4,800
Washington	1,723	63,100	17,400	5,200	78,800	4,300
West Virginia	710	14,200	2,400	1,500	10,500	1,100
Wisconsin	1,767	52,400	4,900	6,600	39,800	1,300
Wyoming	182	2,200	300	600	2,300	300
TOTAL	**88,797**	**2,689,600**	**592,700**	**246,100**	**3,662,800**	**192,200**

*Source: Provisional Estimates for July 1, 1986. U. S. Department of Commerce, Bureau of the Census

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REFRIGERATION
ESTIMATED DISTRIBUTOR SALES BY STATE
1986

STATE	Households by State - 1986* (In Thousands)	REFRIGERATORS	FREEZERS		ROOM AIR CONDITIONERS
			CHEST	UPRIGHT	
Alabama	1,464	106,300	24,800	9,800	73,100
Alaska	179	7,600	2,900	1,600	200
Arizona	1,209	118,700	4,800	8,400	10,700
Arkansas	886	50,500	12,300	5,600	39,800
California	9,842	776,300	24,100	46,400	133,700
Colorado	1,240	81,700	6,400	8,800	7,500
Connecticut	1,175	111,500	3,900	6,800	66,400
Delaware	232	17,700	1,800	2,000	12,800
Dist. of Columbia	251	18,200	900	1,400	9,800
Florida	4,636	461,800	37,300	29,600	190,400
Georgia	2,199	232,100	27,900	18,000	106,400
Hawaii	336	25,300	3,900	1,800	11,000
Idaho	356	18,700	2,600	3,700	4,300
Illinois	4,237	242,400	32,600	22,600	103,900
Indiana	2,026	141,000	17,600	11,300	43,500
Iowa	1,071	47,900	10,900	5,400	15,800
Kansas	935	50,700	7,200	5,600	16,200
Kentucky	1,355	67,400	13,400	6,000	43,100
Louisiana	1,567	92,100	23,200	16,700	86,000
Maine	439	30,800	4,000	2,900	5,200
Maryland	1,624	140,500	8,800	10,800	77,100
Massachusetts	2,173	185,000	9,300	12,900	77,100
Michigan	3,315	201,800	21,300	18,200	43,800
Minnesota	1,565	100,400	15,700	8,300	35,200
Mississippi	902	54,700	21,700	6,900	46,300

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STATE	Households by State - 1986* (In Thousands)	REFRIGERATORS	FREEZERS		ROOM AIR CONDITIONERS
			CHEST	UPRIGHT	
Missouri	1,916	123,600	18,900	11,200	60,000
Montana	304	11,100	3,400	2,600	3,600
Nebraska	605	34,200	4,900	3,600	7,200
Nevada	381	20,800	1,000	1,800	6,200
New Hampshire	379	27,900	1,600	2,300	8,500
New Jersey	2,776	248,200	11,400	16,700	194,400
New Mexico	523	28,600	3,400	3,800	2,300
New York	6,672	443,800	24,100	30,400	245,000
North Carolina	2,340	201,900	24,000	17,200	137,000
North Dakota	247	9,500	4,400	1,700	4,300
Ohio	3,998	261,400	31,000	28,300	99,600
Oklahoma	1,255	58,500	9,200	7,900	30,800
Oregon	1,058	62,100	5,000	10,900	11,000
Pennsylvania	4,411	304,900	29,000	30,100	148,500
Rhode Island	364	22,100	1,000	1,500	6,700
South Carolina	1,176	81,500	13,300	8,200	71,200
South Dakota	261	9,500	3,100	1,300	3,100
Tennessee	1,783	151,400	23,500	14,300	95,400
Texas	5,916	424,100	47,200	48,800	198,200
Utah	514	36,800	2,800	4,900	3,200
Vermont	200	13,200	900	1,200	1,800
Virginia	2,122	168,200	15,500	14,400	79,700
Washington	1,723	107,100	9,400	16,700	11,100
West Virginia	710	28,800	4,900	3,400	23,700
Wisconsin	1,767	104,000	17,000	11,700	33,900
Wyoming	182	4,600	1,100	1,000	1,000
TOTAL	**88,797**	**6,368,900**	**650,300**	**567,400**	**2,746,700**

*Source: Provisional Estimates for July 1, 1986. U. S. Department of Commerce, Bureau of the Census